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## **Telecommunications**

1. We work with all major tier 1 carriers.
2. We are able to "mix and match" rates from various couriers to create your company own calling card using cheapest rates for the various destinations from various service providers to maximise the savings.
3. We will be able to provide you with very low calling rates by piggy-backing" your requirements with some of our larger clients.
4. Combined landline and mobiles spend analysis to maximise the savings.
5. No fixed term contract on call.
6. Flexibility on fixed term contract on discounted line rental.
7. Monthly invoices on CD and/or web with a hard copy summary.
8. Ability to arrange and agree a bespoke invoice format showing detailed savings by location and department, allowing flexibility on budgeting and transfer cost allocation per department as required.
9. Flexibility to programme management control parameters providing visibility to maximise the saving.
10. Operate a tracker rate programme to maximise and ensure continuous saving. The rate is adjusted on an agreed time basis.
11. Operate an open book with your company to show our buying rate, margin and your company user rate if your spend is considerable.
12. Able to provide analysis and feedback on inbound calls and on marketing and PR initiatives, using sophisticated software and technology.
13. Were appropriate we will be able to arrange that you get ongoing revenue from your incoming calls.
14. We will be able to answer all your company telecom requirements relating to landlines, mobiles, including line cancellation, new installation, fault finding and maintenance, ie manage all your company telecoms requirements.
15. Advise your company on new telecom technological development and provide bespoke solution with the aim to increasing your company efficiency and reduce your company ongoing cost.

Some of our clients include Blacks Leisure, Sara Lee Courtaulds, Councils and many others.

*Turning cost into profit*